

DocuSign Connector – Microsoft Dynamics CRM

DocuSign
The Global Standard for eSignature

OVERVIEW

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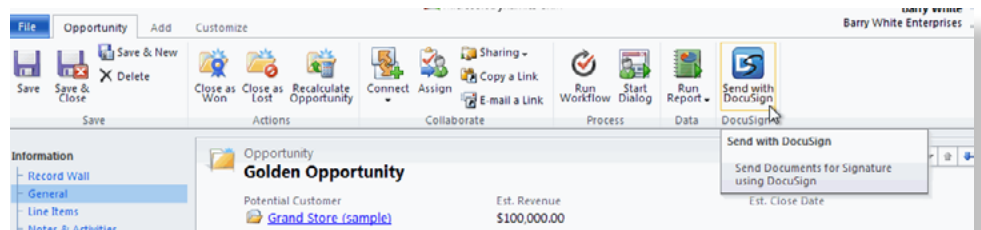
Close it in the Cloud™

DocuSign® is the global standard for electronic signature, offering the easiest, fastest, most secure way to send, sign, track and store documents in the cloud. Integrated with Microsoft Dynamics CRM, DocuSign helps Dynamics CRM customers close more business more quickly. Your customers can sign contracts from any browser, including mobile devices, within minutes—and update Dynamics CRM opportunity data at the same time.

Increase productivity

Sending a contract for electronic signature is simple from Microsoft Dynamics CRM. Just click “Send with DocuSign” button that is integrated into the ribbon. You can easily generate contracts synched with opportunity data in Dynamics CRM. When you automate time-consuming manual workflows, you eliminate rekeying of data and increase your productivity. DocuSign handles many different scenarios, including:

- Counter offers
- Multiple signers
- Confirmation of a signer’s authority to sign
- Specified signer routing order
- Designation of specific fields as negotiable
- Delegation of signing responsibility to others

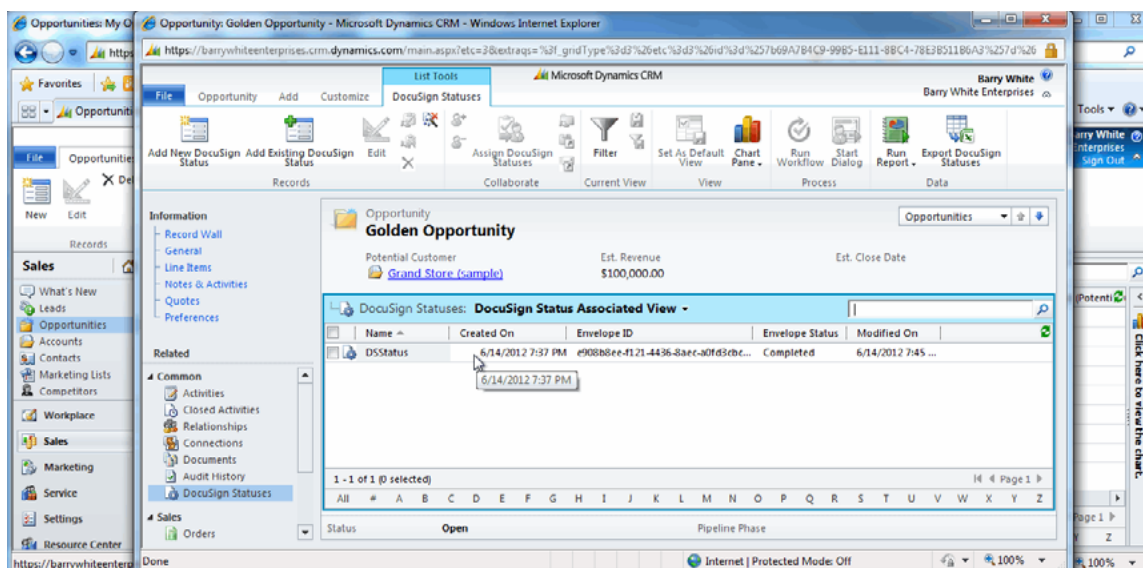


Gain more control and visibility into the process

DocuSign provides an audit trail of edits, and notifies every signer when a contract is changed. This helps streamline a negotiation, reduce errors, shorten the sales cycle and lower cost.

With DocuSign, you see in real-time who has received, reviewed and signed a contract. You can easily:

- Check status from within the sales opportunity
- Receive notification via email to confirm a document has been completed or declined

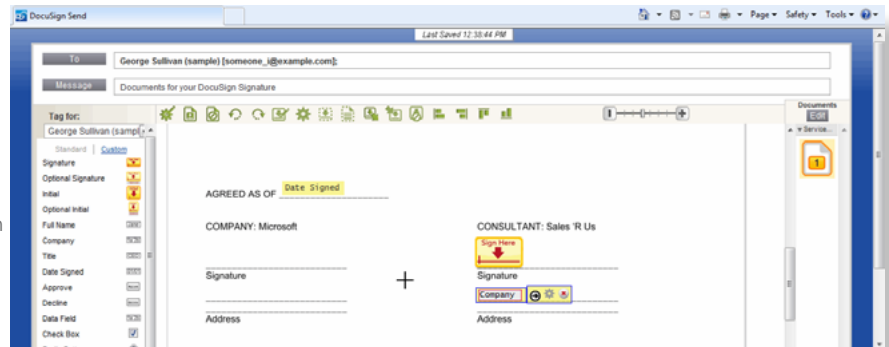


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Increase revenue

Designed for sales, there's nothing new to learn with DocuSign.

- Contracts are auto-routed to the right people, with reminders & expiration times
- Decision makers can review & approve a contract within minutes
- Signed agreements are legally binding & backed by a court-admissible audit trail



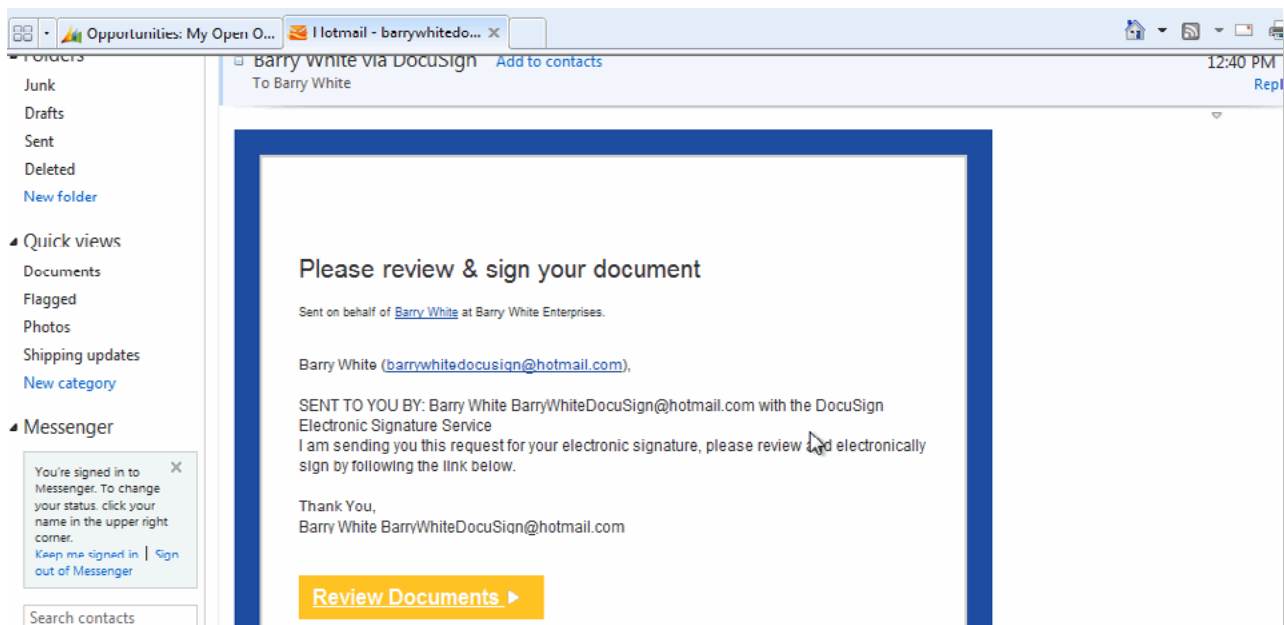
DocuSign warrants compliance with the December 1999 Federal E-SIGN Act, which established a Community framework for the use of electronic signatures on electronic contracts in the United States. DocuSign's advanced signature is ready and legal to accelerate the speed of business.

Additional customization opportunities

DocuSign is a Signature Platform that was built to integrate and built for flexibility. DocuSign can be easily configured or customized to meet nearly any business process. DocuSign ships a complete set of APIs along with Documentation, and a World class SDK to help make extending DocuSign to any business process a breeze.

Ready to get started?

DocuSign for Dynamics is free to download and requires a DocuSign Work Group or Enterprise account to use. Existing Customers can connect DocuSign for Dynamics with their existing account. New customers are provisioned a trial and can send their first 50 transactions for free. Once their free trial is completed, new customers can contact DocuSign at 1.877.720.2040 to upgrade to a Work Group or Enterprise account.



About DocuSign

DocuSign® is the global standard for electronic signature®. DocuSign accelerates transactions to increase speed to results, reduce costs, and delight customers with the easiest, fastest, most secure global network for sending, signing, tracking, and storing documents in the cloud.



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