

## Does your agreement process slow business down?

Most business departments rely on legal. In fact, in larger companies, the legal department will need to review 64% of the 500 agreements that get processed each month. Even if each one were only to take five minutes to review, this would equate to a full working week for one team member.<sup>1</sup>

The result? A legal department that is often the bottleneck to faster execution.

### Reduce manual processes with the DocuSign Agreement Cloud

Legal processes are outdated and inefficient.



**33%** of employees said a typical contract takes 30+ hours to negotiate due to versioning and modifications.<sup>2</sup>

Challenges exist at every stage of the agreement process.

#### Prepare



**84%** of agreements generated manually, from scratch, by altering existing agreements, or filling in a template.<sup>1</sup>

#### Sign



**40%** of organisations still have to obtain signatures manually.<sup>1</sup>

#### Act



**46%** of organisations reported delays in starting projects.<sup>1</sup>

#### Manage



**68%** of employees say it takes more than 10 mins to find a single contract.<sup>2</sup>

The costs are high for a manual system of agreement.<sup>1</sup>



**80%** of employees have sent a contract via email, thus creating security vulnerabilities



**42%** of organisations have experienced delays in recognising revenue



**\$36** cost per agreement

DocuSign can help.

### Top three benefits of modernising your system of agreement:



Save time and increase productivity



Increase visibility on your contracts



Reduce risk and improve governance

Together, we can drive your digital transformation.

Automate your system of agreement with DocuSign and make it easier for customers and employees to do business.



Automate manual tasks, orchestrate complex workflows, and eliminate bottlenecks to get work done faster and more accurately.



Standardise business processes and increase oversight, while reducing dependency on your legal team.



Exceed customer expectations with a transparent, convenient, accelerated contracting experience.

Learn more about the DocuSign Agreement Cloud for Legal.

1. Commissioned study conducted by Forrester Research on behalf of DocuSign 'The State Of Systems Of Agreement, 2019'  
2. The State of Contract Management, DocuSign 2019